



**KANSAS**  
**CHAMBER**  
UNITED FOR BUSINESS



SAFEGUARDING OUR SYSTEM OF FREE, COMPETITIVE ENTERPRISE

**BOARD OF DIRECTORS**

Kansas Chamber Leadership

**EXECUTIVE COMMITTEE**

<i>President &amp; CEO</i>	<i>Chairman</i>	<i>Vice Chair</i>	<i>Immediate Past Chair</i>
			
<b>Eric Stafford</b> Kansas Chamber	<b>Korb Maxwell</b> Polsinelli	<b>Steve Webb</b> Forvis Mazars	<b>Karma Mason</b> iSI Environmental
			
<b>Ivan Crossland</b> Crossland Construction	<b>Doug Gaumer</b> First Federal Bank of Kansas City	<b>Chuck Grier</b> UCI	<b>John Guyot</b> Security Benefit
			
<b>Justin Hill</b> Lawrence Paper Company	<b>Paula Landoll-Smith</b> Landoll	<b>Sune Mickle</b> Blue Cross and Blue Shield of Kansas	<b>Mike Morgan</b> Koch Industries, Inc.
<i>Director Emeritus</i>			
			
<b>Dave Murfin</b> Murfin Drilling Company	<b>Dean Newton</b> Delta Dental of Kansas	<b>Sam Sackett</b> The Boeing Company	<b>HJ Swender</b> American Warrior

					
<b>Rachel Aja</b> Cox Communication	<b>James Brungardt</b> Sunflower Electric Power Corp.	<b>Andy Buessing</b> Hutton Corporation	<b>Nico Ciccone</b> NextEra Energy Resources	<b>Ron Coker</b> Burns & McDonnell	<b>Matt Cortez</b> Tessere
					
<b>Mark Eaton</b> Envision, Inc.	<b>Mike Estes</b> BTI	<b>John Estus</b> Amazon	<b>Kurt Fischer</b> INTRUST Bank	<b>Patrick Fucik</b> T-Mobile	<b>Patrick Gideon</b> Silver Lake Bank
					
<b>Meeghan Hansen</b> BG Products	<b>Beau Jackson</b> Husch Blackwell	<b>Heather Jantz</b> MJE, LLC	<b>Patrick Leopold</b> Hill's Pet Nutrition	<b>Laura Lutz</b> Eergy	<b>Shirley Martin-Smith</b> Adecco
					
<b>Tracy Metzger</b> Lowen Corporation	<b>Darin Miller</b> AT&T	<b>Juan Morales Robledo</b> Goodyear Tire	<b>Tyler Nordquist</b> Kiewit	<b>Patrick O'Farrell</b> Lockton Affinity, LLC	<b>Jack Paradise</b> Jayhawk Plastics, Inc.
					
<b>Steve Peterson</b> Busey Bank	<b>Brad Schlozman</b> Hinkle Law	<b>Doug Scott</b> Textron Aviation	<b>Trent Sebitts</b> Pickrell Drilling Co.	<b>Josh Shorter</b> KMC/Integrated Components	<b>Ward Slocum</b> Black Hills Energy
					
<b>Nick Strecker</b> INA Alert, Inc.	<b>Daniel Trope</b> Garmin International	<b>Patrick Vogelsberg</b> Kansas Gas Service	<b>Jared Ward</b> HF Sinclair	<b>Staci Williams</b> KRC/Petland Retail Stores	<b>Patrick Woods</b> ITC Great Plains

The **Mission** of the **Kansas Chamber** is to continually strive to improve the economic climate for the benefit of every business and citizen and to safeguard our system of free, competitive enterprise.

## Cornerstone Members

Cornerstone Members are made of Kansas's **strongest, most influential businesses**. Membership in this elite group has its privileges - invitations to exclusive events and the opportunity to serve on influential committees and councils. The minimum annual investment for our Cornerstone Membership is \$5,000. Below are the Kansas Chamber Cornerstone Members.





## Securing Kansas' Future

### STRATEGIC PLAN



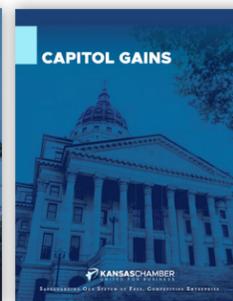
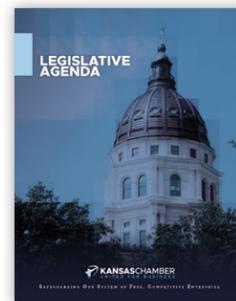
2 - 20 Years



### ADVOCACY



Advocacy: 24/7 365



### ACCOUNTABILITY



Political Program: 2 & 4 Year Cycles



## Historic Victory Highlights

The Kansas Chamber led efforts to pass the following pro-business legislation by drafting language, building coalitions, testifying on each bill, engaging in direct lobbying and ultimately ensuring passage.

### 2024

- ▶ Passed comprehensive workers' compensation reform successfully negotiated between the business and labor communities.
- ▶ Passed unemployment insurance reform, saving Kansas businesses \$97 million annually starting in 2025.
- ▶ Passed the REINS Act strengthening regulatory oversight of state agencies by the Legislature.
- ▶ Passed legislation waiving occupational licensing fees for military spouses.

### 2023

- ▶ Passed the Registered Apprenticeship Tax Credit.
- ▶ Passed protections against abusive litigation under the Americans with Disabilities Act.

### 2022

- ▶ Changed sales tax regulations for retailers and enacted COVID-19 retail storefront property tax relief.
- ▶ Passed follow up to 2021's comprehensive unemployment insurance reform.
- ▶ Passed law allowing Advanced Practice Registered Nurses to practice & prescribe without agreement signed by a physician.

### 2020/2021

- ▶ Passed comprehensive tax legislation that removed several federal corporate provisions from Kansas tax law, reestablished the small business expensing deduction, and aligned the NOL standard with the federal indefinites carryforward on losses.

### 2019

- ▶ Passed law to allow Kansas corporations and insurance companies to employ physicians to provide care to their employees, dependents or enrollees.
- ▶ Removed restrictions on small and medium sized businesses that prohibited them from joining more affordable Association Healthcare Plans (AHPs).

### 2018

- ▶ Established stronger guidelines for government agencies to follow when conducting economic impact statements on the cost to Kansas businesses when adopting rules and regulations.

### 2017

- ▶ Opposed efforts to subject custom computer software, towing services, non-residential custodial cleaning, and other services to sales tax.
- ▶ Protected against changes to PEAK and HPIP economic development programs.

### 2016

- ▶ Passed property tax reform which increases fairness of the property tax valuation and appeals process.
- ▶ Passed performance-based budgeting requirement, utilizing outcome measures to evaluate state agency program effectiveness.



“The Kansas Chamber is a direct communication line to our business and what is happening in the Kansas Legislature. For a business like Landoll Company that is outside of Topeka, it is difficult to stay on top of all of the proposed legislation that will affect business life. The Kansas Chamber keeps us informed and up-to-date so we can lead our team on the business at hand and be able to efficiently and effectively take care of our customers located around the world.”

**PAULA LANDOLL-SMITH**  
Landoll Company



## KANSAS CHAMBER EDUCATION FOUNDATION

The *Kansas Chamber Education Foundation* is a non-profit organization whose purpose is to support programs, research, educational opportunities, and other initiatives that encourage and enhance our free enterprise system, the Kansas business community, and the Kansas economy.

The Foundation works closely with the Kansas Chamber and its members to research policy areas that are important to the state's business community. It furthers the Chamber's mission by providing research and policy solution recommendations so Kansas policymakers can make informed decisions on how best to improve personal liberties and the lives of Kansas citizens and to advance the state's economy.



With more than 1,400 distinguished alumni, *Leadership Kansas* is one of the oldest and most prestigious statewide leadership programs in the country. It is designed to enhance and motivate leaders from across Kansas about state and business issues.



The *Kansas Manufacturing Council* is the leading advocacy organization for Kansas manufacturers and companies serving manufacturers of all sizes. It works to promote the state's manufacturing industry through annual summits, bus tours, and the Coolest Thing Made in Kansas contest.



The *Kansas Retail Council* gives retailers a unified voice on legislative and public policy matters such as sales tax compliance and fighting new methods for assessing the property value of retailers for property tax purposes. It promotes the importance of supporting Main Street retailers.



The *Kansas Legal Reform Center* focuses on improving the state's legal climate. Its work includes engaging in key court cases and pursuing legislative legal reforms that promote opportunity and economic growth.



The *Kansas Military and Veterans Affairs Council* provides a bridge between the state's business community and military commands to foster relationships and to increase collaboration on workforce development programs. The council also promotes the importance of the military and its impact on the state's economy.

## KANSAS CHAMBER EVENTS

The Kansas Chamber hosts a variety of events throughout the year. The events give members, their employees and invited guests an opportunity to network with one another and learn about issues and policies important to the Kansas business community.

We hope you will join us at an upcoming event.





**VISION  
2030**

*Vision 2030* is an aggressive approach to better compete in attracting, building, and creating wealth in Kansas. Job growth is also an important objective. Central to the mission of *Vision 2030* are its four strategic areas of focus:



**TALENT SUPPLY GROWTH** – Increasing the supply of skilled talent necessary to sustain and improve Kansas businesses and their growth plans. Enhancing executive leadership knowledge of Kansas and educating young leaders.



**ADVANCE OUR COMPETITIVENESS** – Ensuring the Kansas business environment remains competitive, stays ahead of other states and gives our businesses the edge they need to succeed.



**INNOVATIVE & ENTREPRENEURSHIP EXPANSION** – Creating a favorable environment for business innovation and for early stage and fast growth companies.



**BUSINESS INFRASTRUCTURE IMPROVEMENTS** – Improving Kansas' many business infrastructure needs through smart and targeted investments.



“The Kansas Chamber is the tool that companies like ours use to stay abreast of what’s happening legislatively at both the state and federal levels. Our company is only one voice, and often times we’re not going to be heard. As a member of the Kansas Chamber and uniting with other businesses, we will be heard, both in Kansas and in Washington. When we’re united, we can accomplish many things.”

**DARIN GRESETH**  
BG Products

## Our Team



**ERIC STAFFORD**  
President & CEO



**AMY BILLQUIST**  
VP of Communications & Events



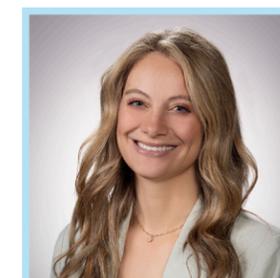
**EMILY CORBY**  
VP of Operations



**CHRISTIE KRIEGSHAUSER**  
VP of Political Affairs



**BRYAN FRYE**  
Sr. Director of Investor Relations



**JESSALYN HOLLENBECK**  
Director of Communications



**WILLIAM WILK**  
Sr. Director of Government Affairs

## Member Benefits

### All Kansas Chamber members receive:

- ▶ Aggressive, year-round representation on federal and state issues and policies in Topeka and Washington
- ▶ Eligibility for election to the Board of Directors
- ▶ Invitations to Chamber events such as the Annual Dinner, Congressional Fly-in and Candidate Conversations
- ▶ Critical input on Chamber's Legislative Agenda through grassroots and committee participation
- ▶ Regular updates on hot-button issues through Chamber e-communications and legislative alerts
- ▶ Recognition and promotional opportunities in Chamber newsletters, publications and events
- ▶ Annual subscription to Chamber's printed Legislative Agenda and Capitol Gains
- ▶ Discounts on Chamber seminars and webinars

## CORNERSTONE INVESTORS

### Equity Partners

- ▶ Preference on most event sponsorship and advertising opportunities
- ▶ Recognition on Chamber website
- ▶ Advance information on issues important to Kansas businesses through Capitol Insider video

### Trustees

- ▶ Eligibility for unique event sponsorship opportunities
- ▶ Logo and listing in some publications
- ▶ Company name on the Chamber website
- ▶ Invitation to attend a conference call with CEO to discuss policy
- ▶ Advance information on issues important to Kansas businesses through Capitol Insider video

### President's Advisors

- ▶ Second right of refusal on Chamber initiatives and unique event sponsorship opportunities
- ▶ Annual meeting with Chamber CEO and other Chamber leadership to discuss policy
- ▶ Company logo and link included on Chamber website
- ▶ Advance information on issues important to Kansas businesses through Capitol Insider video

### Chairman's Circle

- ▶ First right of refusal to lead high-level Chamber initiatives and unique event sponsorship opportunities
- ▶ Recognition plaque at Chamber headquarters
- ▶ Annual meeting with Chamber CEO and other Chamber leadership to discuss policy
- ▶ Prominent coverage in Chamber publications
- ▶ Company logo and link included on Chamber website
- ▶ Advance information on issues important to Kansas businesses through Capitol Insider video

## Investment Levels

### CHAMBER INVESTORS

**General Members: \$1,000 – \$2,999**

**Club Level: \$3,000 – \$4,999**

### CORNERSTONE INVESTORS

**Equity Partners: \$5,000 – \$9,999**

**Trustees: \$10,000 – \$19,999**

**President's Advisors: \$20,000 – \$49,999**

**Chairman's Circle: \$50,000 +**

## RETURN ON INVESTMENT

### BREAKDOWN OF BUSINESS SAVINGS



“The Kansas Chamber has our back when it comes to working day in, day out, at the statehouse, diligently trying to enhance the business climate in the state of Kansas and to make Kansas the best place to do business. That not only works to the benefit of Blue Cross and Blue Shield of Kansas, but it works to the benefit of every company that does business in Kansas.”

**SUNEE MICKLE**  
Blue Cross and Blue Shield of Kansas



“Every business in Kansas benefits from the work of the Kansas Chamber – especially during the legislative session. The Chamber helps lawmakers understand the impact the decisions they make have on Kansas businesses. We are members of the Kansas Chamber because they constantly work to make a difference so our business thrives here in Kansas.”

**CHUCK GRIER**  
UCI Industrial Construction Services

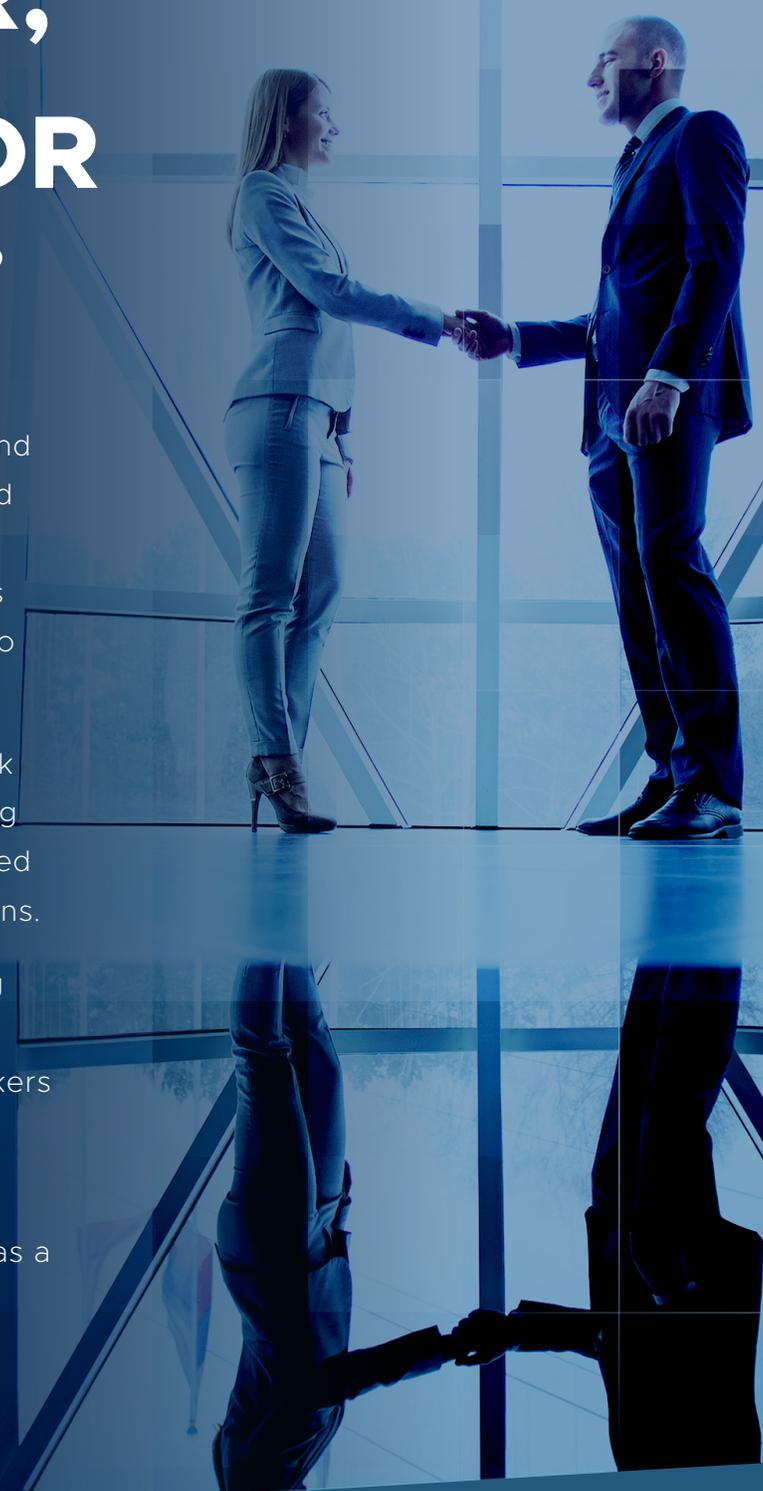
# TOGETHER, WE ARE UNITED FOR BUSINESS.

The Kansas Chamber is the state's leading advocacy organization representing businesses of all sizes and from every industry. We are dedicated to promoting policies that reduce employer costs and to making Kansas the best state in the nation in which to do business.

The core focus of the Chamber's work at the Kansas Statehouse is protecting the business community from increased costs and over-burdensome regulations.

We have been instrumental in passing significant reforms in the areas of tax policy, unemployment insurance, workers compensation and energy.

We look forward to building on these successes as we strive to make Kansas a top state to do business.



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  [kansaschamber.org](http://kansaschamber.org)

## AFFILIATE ORGANIZATIONS

Kansas Chamber Political Action Committee  
Kansas Chamber Education Foundation  
Kansas Manufacturing Council  
Leadership Kansas  
State Affiliate of Ntnl. Assoc. of Manufacturers (NAM)  
Kansas Retail Council  
Kansas Military and Veteran Affairs Council  
Kansas Agribusiness Council  
Kansas Legal Reform Center